

2011 Entrepreneurial Insurance Symposium

Monday, September 12

7:30	Opening Day Breakfast Networking Mall	10:45	The Unfair Advantage of Creative Thought Glenn Hargrove, President MSW
8:00	Welcome & Introductions		
8:15	Implementing Innovation in Claims Process Can Save Millions Paul Binsfeld, President Company Nurse	12:00	Executive Luncheon
		1:15	SHARK TANK ENTREPRENEURIAL AWARD FINALISTS
9:15	Global Competition Lori Ann Lowery, President of Field Operations Navigators	3:45	Refreshment Break Networking Mall
10:15	Refreshment Break Networking Mall	4:15	SHARK TANK ENTREPRENEURIAL AWARD FINALISTS
		5:30	Closing Remarks

Tuesday, September 13

7:30	Breakfast Networking Mall	1:15	Capturing the Leadership Position in US P&C Rob Byler, President QBE
8:30	Exchanges, Entrepreneurs and Incubators Richard Kerr, Founder & CEO MarketScout	2:00	Lloyd's: Insurance Market to the World Hank Watkins, President Lloyd's North America
9:00	Climb! The Pursuit of Excellence Rick Gulliver, President HUB Corporation	3:15	Refreshment Break Networking Mall
9:45	Coverage Innovation a Necessity as Exposures Evolve Peter Eastwood, CEO Lexington Insurance	3:45	Valuation Enhancement: Innovation Jay Poorman, Managing Director Doug Tegen, Managing Director StoneRidge Advisors, LLC
10:45	Refreshment Break Networking Mall	4:30	Evolution in High Net Worth Personal Lines Ross Buchmueller, CEO and Founder PURE Risk Management
11:15	From Client to Carrier: Building a Network of Specialty Insurance Solutions Alan Kaufman, Chairman and CEO Burns & Wilcox	5:15	Executive Cocktail Reception Networking Mall
12:00	Executive Luncheon		

Wednesday, September 14

7:45	Continental Breakfast Networking Mall	10:30	Refreshment Break Networking Mall
8:45	Success Against All Odds Michael Lee, Chairman and CEO Tower Group	11:00	Insurance Interaction and Utilization of Social Media Adam DeGraide, CEO and Founder Tim Sawyer, President and Co-Founder Astonish Results
9:45	Challenges of Forming an MGA Susan Rivera, CEO V3	12:15	Closing Remarks

September 12-14

