

# 2012 Marketscout's 6th Annual Entrepreneurial Insurance Symposium



## AGENDA

### Tuesday, September 11th

- 7:30am **Opening Day Breakfast**  
Networking Mall
- 8:00am **Welcome & Introduction**  
Richard Kerr  
Founder & CEO  
MarketScout
- 8:30am **David A. Jordan**  
President  
Vela Insurance Services
- 9:30am **Thomas W Corbett**  
Chairman and CEO  
Alliant Insurance Services, Inc.
- 10:15am Refreshment Break  
Networking Mall
- 10:45am **Craig Fundum**  
President, Commercial Markets  
Zurich North America Commercial
- 11:30am **Hank Watkins**  
President  
Lloyds North America, Inc.
- 12:15pm Executive Luncheon
- 1:30pm **Greg Toczydlowski**  
President  
Travelers Personal Lines
- 2:15pm **Euan C. Menzies**  
CEO  
Vertafore
- 3:15pm Refreshment Break  
Networking Mall
- 3:45pm **Richard Schmitzer**  
President and CEO  
James River Insurance Company
- 4:30pm **Adam DeGraide**  
CEO  
Astonish Results
- 5:30pm-6:30pm Networking Cocktail Reception

### Wednesday, September 12th

- 7:30am Networking Breakfast  
Networking Mall
- 8:30am **Robert Hartwig**  
President  
Insurance Information Institute
- 9:30am **Lawrence D. Lenihan, Jr.**  
Managing Director  
FirstMark Capital
- 10:15am Refreshment Break  
Networking Mall
- 10:45am **Kevin T. Westrope**  
President and CEO  
Westrope
- 11:30am **Michael Scala**  
President, Intermediary Distribution  
QBE
- 12:15pm Executive Luncheon
- 1:30pm **Susan Chmielecki**  
President  
Allied World Assurance Company
- 2:15pm **Murli Buluswar**  
Chief Science Officer  
Chartis
- 3:15pm Refreshment Break  
Networking Mall
- 3:45pm-5:30pm Shark Tank